

## CURRICULUM-VITAE

### **Kunal Kumar**

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4<sup>th</sup> Pushta, Kartar Nagar, Delhi-110053  
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### **CAREER OBJECTIVE:**

I look forward to working in a reputed organization and having a long term professional relationship. I intend to work to the best of my ability and prove myself as an asset to the company and recognize my flair to explore new avenues thus providing me a platform to work towards the company goals.

### **EDUCATIONAL QUALIFICATIONS:**

SUBJECT	UNIVERSITY	YEAR OF PASSING	INSTITUTE
B.A ( Graduation)	Delhi University	2017	School of Open Learning
10+2	C.B.S.E	2014	Govt. Boys Sr. Sec. School, Gautampuri, Delhi
10	C.B.S.E	2012	Govt. Boys Sec. School, New Usmanpur, Delhi

### **COMPUTER SKILLS:**

Good knowledge of computer skills such as MS word, MS excel & Internet.

### **JOB EXPERIENCE**

#### **Current Employment:**

Company Name: **Basic First Noida**

Designation : Business Development Executive Sales.

Duratin : May- 2019 to Aug -2019

Job Profile : Business development and association with school and teachers for classroom courses.  
: Meet the Principal, Coordinators and management Personals of school for Business generation.

Company Name: **KELVIN INSTITUTE**

Designation : Marketing Executive Sales.

Duratin :8<sup>th</sup> Jan 2018 to 8<sup>th</sup> April 2019

Job Profile : Business development and association with school and teachers for classroom courses.  
: Meet the Principal, Coordinators and management Personals of school for Business generation.  
: Data calling converting the leads into sales.

- : Conducting Seminars in schools regarding Entrance.
- : To Plan various marketing activities within assigned region for marketing and lead generation.
- : Collections of the data dashes form various schools for the prospective candidates of good ranks
- : Assisting and motivating the junior executives in converting the leads into sales.
- : Paper Insertation.

**Organization Name:**

Company Name : **Aakash Educational Services Pvt. Ltd**

Designation : Promoter

Duratin : Aug 2015 Till Dec- 2017

Job Profile : Collections of the data dashes form various schools for the prospective candidates of good ranks  
: Data calling.

**COMPETENCIES/ STRENGTHS:**

- Dedicated to work
- Honest and punctual
- Optimistic and Result Oriented

**AREA OF INTEREST**

- Travelling & Playing & Watching Cricket

**PERSONAL INFORMATIONS:**

Father's Name : Mr. Rakesh Kumar  
Date of Birth : 26<sup>th</sup> Aug 1994.  
Sex : Male  
Marital Status : Unmarried  
Nationality : Indian  
Language Known : English, Hindi

**DECLARATION:**

I, affirm that the information given above is true and correct to the best of my knowledge and belief.

Date :-

Place:- DELHI

Kunal Kumar